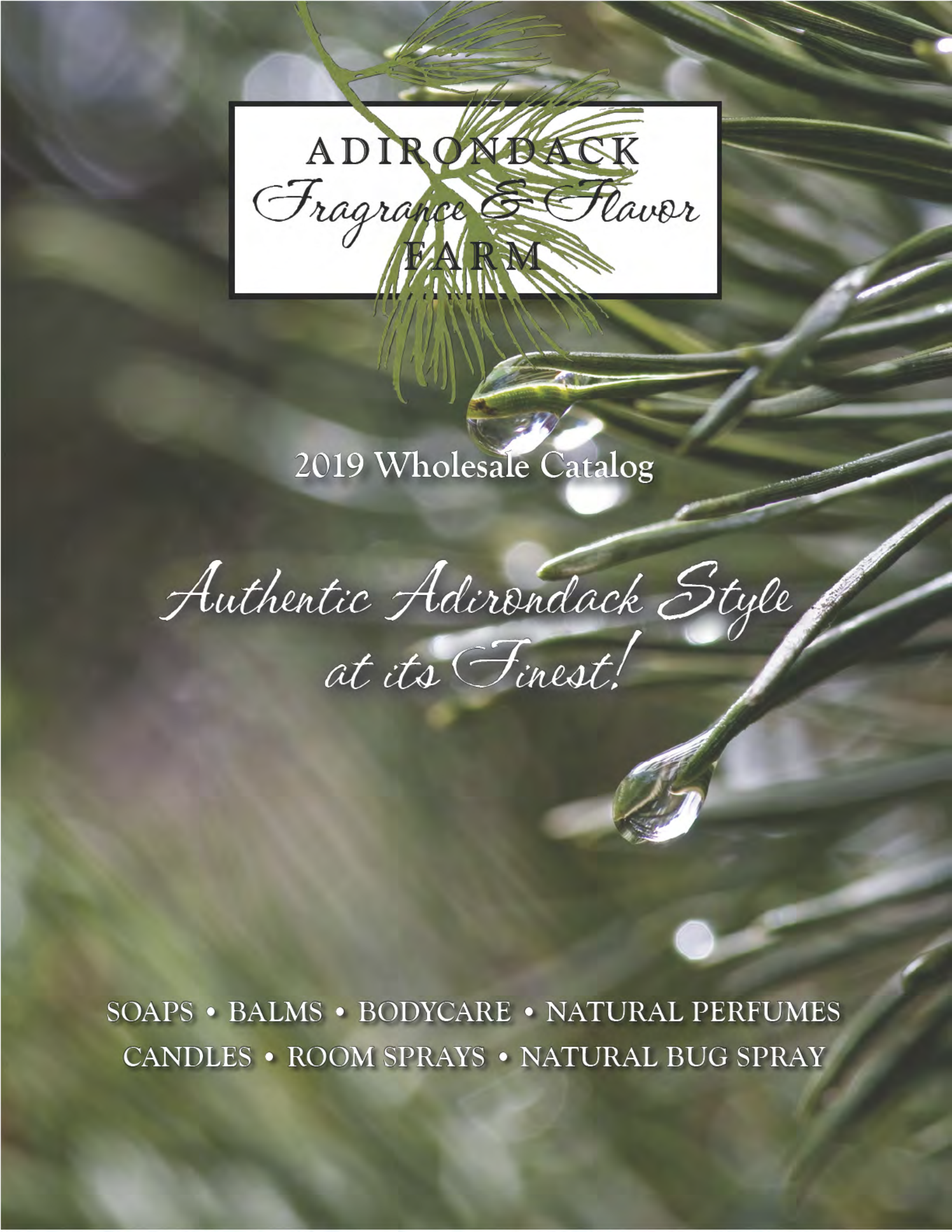
ADIRONDACK
Fragrance & Flavor
FARM
2019 Wholesale Catalog
Authentic Adirondack Style
at its Finest!
SOAPS • BALMS • BODYCARE • NATURAL PERFUMES
CANDLES • ROOM SPRAYS • NATURAL BUG SPRAY

ADIRONDACK
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Welcome to The Adirondack Fragrance & Flavor Farm!

I plant, water, weed and grow the most lovely smelling and tasting plants that endure our short but sublime growing season. I also work with local cedar distillers and trappers to garner some of our regions most exotic and alluring scents. All of these natural gifts are gathered and prepared for inclusion in regionally inspired perfumes and complimentary products that I design and market regionally. My hope is that many will enjoy their simple mountain charm.

In the mid- late summer plants are harvested and dried, scents are extracted and stored for inclusion in our beautiful farm based product line in celebration of all things Adirondack! As founder & former owner of Sunfeather Natural Soap Company, I have enjoyed many years of creating fine soaps and bodycare for national distribution.

I hope you will enjoy this natural extension of my work as I create a new life chapter "The Adirondack Fragrance & Flavor Farm" located in the northern corner of the Adirondack Park... a place I have called home for over 30 years!

Sandy Maine

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ADIRONDACK
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Adirondack Artisan Perfumes

#1481-Vanilla Balsam • #1480-Sweetgrass • #1479-Milkweed Flower • #1482-Balsam Lavender
Unit Price: $25.00 • Case Pack of 4: $100.00

Adirondack Artisan perfumes are artful blends of essences gathered from local forests, rivers and fields of the Adirondack Fragrance & Flavor Farm and processed by traditional as well as modern methods. These gifts of the great north woods are then artfully blended, aged, and beautifully packaged for all to enjoy!

Shelf Display

#1418 · Shelf Display · $100.00 (Product not included)
Size: 18"w x 14"h x 7"d

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ADK Men's Cologne

#1409 - ADK Men's Cologne - 5oz
Unit Price: $27.50 • Case Pack of 4: $110.00

Adirondack Men's Cologne is an artful blend of essences gathered from local forests, rivers, and fields of the Adirondack Fragrance & Flavor Farm, processed by traditional as well as modern methods. Composed of organic grape alcohol, essential oils of cedar and balsam, extracts of sweetgrass, hops and Adirondack Musk.

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Mountain Air Aromatic Room Spray

#1403 - Mountain Air Aromatic Room Spray - 4oz
Unit Price: $ 12.00 • Case Pack of 6: $72.00

Bring the great outdoors inside with our fresh and fragrant Adirondack Mountain Air Room Spray.
Reminiscent of sunshine and white pine trees on a fragrant forest path.
Made with Grape Spirits, Balsam and Cedar Essential Oils, and Aromatic Tinctures from
The Adirondack Fragrance & Flavor Farm.

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#1220 - Balsam-Fir Tree Candle 3.5oz
#1221 - Birch Tree Candle 3.5oz
#1222 - Cedar Tree Candle 3.5oz
#1223 - Maple Tree Candle 3.5oz
#1224 - White Pine Tree Candle 3.5oz

#1225 - Balsam - Fir Tree Candle 7oz
#1226 - Birch Tree Candle 7oz
#1227 - Cedar Tree Candle 7oz
#1228 - Maple Tree Candle 7oz
#1229 - White Pine Tree Candle 7oz

NEW for 2018 from Adirondack Fragrance Farm

Romantic Adirondack Rustic TREE CANDLES with Wooden Wicks!

3.5oz - Unit Price: $7.00 • Case Pack of 6: $42.00
7oz - Unit Price: $9.50 • Case Pack of 6: $57.00

- Scents of the most loved and fragrant trees of the Adirondack forest
- The warm glow of a wooden wick
- Vintage amber jars with gold metal lids
- Rustic kraft labels
- Two sizes 7oz and 3oz

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Wildflower Candles

#1200 Lilac 5oz $8.50
#1201 Trillium 5oz $8.50
#1202 Forget Me Not 5oz $8.50
#1203 Wild Rose 5oz $8.50
#1204 Fern & Moss 5oz $8.50
#1205 Milkweed 5oz $8.50
#1206 Lily of the Valley 5oz $8.50
Case Pack of 6: $51.00 | SRP $17.00

From the Fragrant Woods & Valleys of the Adirondack Mountains
Beautiful Soy Wax Hand-Poured Candles in Vintage Style Glass Tumbler.

Unit Price: $8.50 • Case Pack of 12: $102.00

Lilac Candle
A vintage favorite.

TrilliumCandle
The most iconic Adirondack Spring Wildflower.

Forget Me Not Candle
A scent to remember.

Wild Rose Candle
The truest Rose essence!

Fern & Moss Candle
An earthy deepwoods scent.

Milkweed Candle
Soft, sweet and floral.

Lily of the Valley Candle
An all-time favorite.

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#1433 Balsam Cedar 5oz $8.50
#1443 Lavender Balsam 5oz $8.50
#1432 Sweetgrass 5oz $8.50
Case Pack of 6: $51.00 | SRP $17.00

#1444 Balsam Cedar 16oz $15.00
#1445 Lavender Balsam 16oz $15.00
#1446 Sweetgrass 16oz $15.00
Case Pack of 6: $90.00 | SRP $29.95

Beautiful Soy Wax Hand-Poured Candles in Replica Vintage Glass Tumblers!

Unit Price: $8.50 • Case Pack of 12: $102.00

Handpoured into a vintage style green, amber or frosted glass tumbler.
Authentic Adirondack Style at its finest!!

Balsam Cedar Candle

Warm your home with the northwoods scented glow of our Balsam Cedar Candle.
Decorated with cedar sprigs from the Adirondack Fragrance & Flavor Farm.

Lavender Balsam Candle

Enjoy the calming aroma and firelight of our Lavender and Balsam scented candle
Decorated with lavender flowers from the Adirondack Fragrance & Flavor Farm.

Sweetgrass Candle

Enjoy the warm glow & soft sweetness of our wonderfully unique Sweetgrass Candle.
Decorated with sprinkles of sweetgrass from the Adirondack Fragrance & Flavor Farm.

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Balsam Lavender Body Wash and Lotion

#1411 - Balsam Lavender Body Wash - 8oz
Unit Price: $9.00 • Case Pack of 6: $54.00
#1412 - Balsam Lavender Body Lotion - 8oz
Unit Price: $9.00 • Case Pack of 6: $54.00

The Balsam Lavender scent of our body wash and lotion was developed in 2001 and has gained it's fame over the years in the washrooms of five-star American Bistro, 1844 House, on US Highway 11 near Canton, NY.
With a subtle blend of Adirondack Balsam Fir, up notes of lavender, mint, eucalyptus, and softening notes of mandarin and vanilla... we promise that this 'scentual' body experience will not disappoint.
Adirondack Fragrance and Flavor Farm Body Wash and Lotion are artisan made under strict sanitary practices in 20 gallon lots from the finest, freshest ingredients and bottled in sturdy brown apothecary glass. Paraben Free.

Soothing, softening, refreshing Adirondack style at its finest!

Fern & Moss Shampoo and Condtioner

#1248 - Fern & Moss Shampoo - 8oz
Unit Price: $10.00 • Case Pack of 6: $60.00
#1247 - Fern & Moss Condtioner - 8oz
Unit Price: $10.00 • Case Pack of 6: $60.00

Our new signature scent for beautiful hair! Enjoy beautiful forever wild Adirondack Forest essences and beautiful hair at the same time!! Formulated with cutting edge ingredients for s uperb functionality and peace of mind.

Vintage Face & Hand Cream

4oz Glass Jar

#1413 - Vintage Face & Hand Cream - 4oz

Unit Price: $9.00 • Case Pack of 6: $54.00

Soothe & restore your skin with Adirondack Fragrance & Flavor Farm's Vintage Balsam Lavender Face & Hand Cream.

Each batch is made with a simple & luxurious cream formula from the 1920's. Adirondack Rusticators of the ages have enjoyed the very same. Made with fresh & simple ingredients: purified water, sweet almond oil, virgin coconut oil, beeswax, scented with balsam fir, mandarin & vanilla. Packaged in a frosted 4oz glass jar. Shelf life: 18 months.

Vintage Face & Hand Cream

Gift Boxed

#1500 - Boxed Vintage Face & Hand Cream - 2.3oz

Unit Price: $9.00 • Case Pack of 6: $54.00

Soothe & restore your skin with Adirondack Fragrance & Flavor Farm's Vintage Balsam Lavender Face & Hand Cream.

We have packaged our luxury cream in a convenient tube, perfect for travel!

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Handmade Soaps

ADK Handmade Balsam Soap

#1415 4oz - 12 per case labeled • #1127 4oz - 12 per case unpackaged
#1416 1oz - 24 per case • #1469 24oz - Soap Brick

Handmade in the Adirondacks with saponified oils of olive, sunflower & coconut. Scented & textured with balsam & cedar essential oils,balsam fir needles & chromium oxide.

ADK Handmade Birch Soap

#1434 4oz - 12 per case labeled • #1129 4oz - 12 per case unpackaged
#1437 1oz - 24 per case • #1470 24oz - Soap Brick

Handmade in the Adirondacks with saponified oils of olive, sunflower & coconut. Visual effects with willow bark infusion. Warmly scented with sweet birch essential oil.

ADK Handmade Cedar Soap

#1435 4oz - 12 per case labeled • #1130 4oz - 12 per case unpackaged
#1438 1oz - 24 per case • #1471 24oz - Soap Brick

Handmade in the Adirondacks with saponified oils of olive, sunflower & coconut. Beautifully scented & textured with fresh pulverized cedar leaf, cedar leaf & bark essential oils.

ADK Handmade Chaga Soap

#1113 4oz - 12 per case labeled • #1133 4oz - 12 per case unpackaged
#1466 24oz - Soap Brick

Handmade in the Adirondacks with saponified oils of olive, sunflower & coconut, ground chaga, essential oil and natural aromatic blend.

4oz embossed & cello wrapped with label - 12 per case $48.00 • 4oz embossed / no packaging - 12 per case $42.00
1oz guest soap embossed / no packaging - 24 per case $36.00 • 24oz Bulk Soap bars - $17.50 each

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Handmade Soaps

ADK Handmade Cranberry Soap

#1111 4oz - 12 per case labeled • #1131 4oz - 12 per case unpackaged
#1463 24oz - Soap Brick

Handmade in the Adirondacks with saponified oils of olive, sunflower & coconut, all natural cranberry aromatic.

ADK Handmade Goatsmilk Soap

#1112 4 oz - 12 per case labeled • #1132 4 oz - 12 per case unpackaged
#1465 24 oz - Soap Brick

Handmade in the Adirondacks with saponified oils of olive, sunflower & coconut, fresh goatsmilk from the Adirondack Fragrance & Flavor Farm, vanilla C02 and titanium dioxide.

ADK Handmade Balsam - Lavender-Soap

#1449 4oz - 12 per case labeled • #1128 4oz - 12 per case unpackaged
#1450 1oz - 24 per case • #1473 24oz - Soap Brick

Handmade in the Adirondacks with saponified oils of olive, sunflower & coconut. Enhanced with balsam fir & lavender essential oils with subtle undernotes of vanilla bean, eucalyptus, & mandarin essential oils.

ADK Handmade Marigold Soap

#1451 4oz - 12 per case labeled • #1134 4oz - 12 per case unpackaged
#1452 1oz - 24 per case • #1474 24oz - Soap Brick

Handmade in the Adirondacks with saponified oils of olive, sunflower & coconut. Enchanted with lavender, rose geranium & lemongrass essential oils, pulverized calendula marigold & chamomile flowers from the Adirondack Fragrance & Flavor Farm and meadow foam oil.

4oz embossed & cello wrapped with label - 12 per case $48.00 • 4oz embossed / no packaging - 12 per case $42.00
1oz guest soap embossed / no packaging - 24 per case $36.00 • 24oz Bulk Soap bars - $17.50 each

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Handmade Soaps

ADK Handmade Mud & Roses Soap

#1436 4oz - 12 per case labeled • #1135 4oz - 12 per case unpackaged
#1439 1oz - 24 per case • #1472 24oz - Soap Brick

Handmade in the Adirondacks with saponified oils of olive, sunflower & coconut. Scented & colored with Adirondack bog mud, rose geranium & patchouli essential oil.

ADK Handmade Oatmeal Soap

#1114 4oz - 12 per case labeled • #1136 4oz - 12 per case unpackaged
#1468 24oz - Soap Brick

Handmade in the Adirondacks with saponified oils of olive, sunflower & coconut, pulverized oats and essential oils.

ADK Handmade Orange Chai Soap

#1115 4oz - 12 per case labeled • #1137 4oz - 12 per case unpackaged
#1464 24oz - Soap Brick

Handmade in the Adirondacks with saponified oils of olive, sunflower & coconut, orange and cinnamon essential oils, and Saigon cinnamon.

ADK Handmade Patchouli Soap

#1117 4oz - 12 per case labeled • #1138 4oz - 12 per case unpackaged
#1467 24oz - Soap Brick

Handmade in the Adirondacks with saponified oils of olive, sunflower & coconut.

4oz embossed & cello wrapped with label - 12 per case $48.00 • 4oz embossed / no packaging - 12 per case $42.00
1oz guest soap embossed / no packaging - 24 per case $36.00 • 24oz Bulk Soap bars - $17.50 each

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Guest Soaps, Gifts, Self Indulgences!

Unit Price: $291(Product not included)
Size: 18"w x 10"d x 7"h
Includes: 1 case of each of 6 soaps $216.00
Display Unit with 75 free bags $ 75.00

Customers of all ages will enjoy the ADK interactive Variety Soap Display! Sampling the Adirondack aromas and discovering favorite new soaps make this affordable luxury a fun and profitable addition to your retail setting.
1oz soap wholesale $1.50 *SRP $2.95.*
We suggest a "Buy 6 Get One Free" sales strategy and the free bar is on us!!
(For every case of 24 soaps you purchase we send you 4 additional free bars).

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Rustic Cabinet Bar Soap Display

#1126 · Rustic Cabinet Bar Soap Display
Size: 29"w x 24"d x 39"h
Unit Price: $1258

Our rustic Adirondack style handcrafted birch display feature:
2 cases of 4 oz soap (unpackaged) 12 Varieties
100 Free bags
Free Signs
& 2 Free case packs of soap (partial offset)

Rustic Soap Display

#1478 · Rustic Soap Display Unit Price: $225
Size: 5"w x 60"h x 16.5"d
With forged iron & wire soap cutting arm.
See bulk soaps on pages 10 - 12

Rustic Soap Pre-Pack

#1476 · Rustic Soap Prepack Unit Price: $420
Includes :
-24 soap bricks, signs, bags & 2 FREE soap bricks
-12 Soap Description Signs w/Metal Holders
-100 Bags

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NEW

New ADK Mustards are bursting with flavor!
Gluten Free Recipes!! New packaging!

ADK Mustards

#1427 - Honey - Garlic Mustard - 9 oz • #1426 - Horseradish Ruben Mustard - 9 oz
#1429 - Lemon-Pepper Mustard - 9 oz • #1428 - Dark Beer & Honey Mustard - 9 oz
#1462 - Mountain Maple Mustard - 9 oz

Unit Price: $5.00 • Case Pack of 12: $60.00
Mixed cases allowed.

Our versatile mustards make marvelous meat marinades & excellent glazes. Wake up your sandwiches, sensationalize your salads, use as a dip with zip & so much more!
Your customers will return for these again & again.

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Chocolate Maple Drink Mix

#1431 - Chocolate Maple Drink Mix - 8oz
Unit Price: $9.00 • Case Pack of 6: $54.00

Our Chocolate Maple Drink Mix combines the luscious flavor of chocolate with the sweet taste of 100% pure New York maple sugar to create a delicious treat that can be enjoyed hot or cold .

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ADK Warming Balm

#1414 - Warming Balm - 4oz
Unit Price: $9.00 • Case Pack of 6: $54.00

Enjoy warming relief for tired muscles after mountaineering, extreme sports, and all manner of life's rugged exhilarations. ADK Muscle Balm is locally formulated with sunflower oil, beeswax, and a special blend of penetrating essential oils.

Massage ADK Muscle Balm into tight areas to feel soothing heat and ease over worked muscles within minutes!

ADK Balsam-Cedar Powder

#1119 - ADK Powder - 4oz
Unit Price: $10.00 • Case Pack of 6: $60.00

Talc-free powder that helps keep you dry and feeling fresh.
Balsam-Cedar scent will help tame unruly odors.
Can be used from head to toe.

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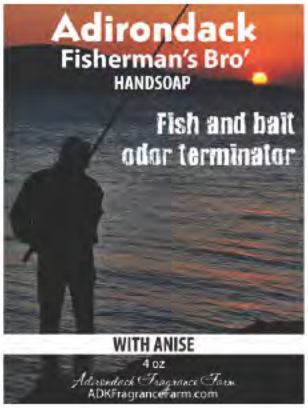
Adirondack Hunter's Bro' Unscented Soap & Shampoo Bar
#1457 - 4oz
Unit price: $3.50
Case pack of 12: $42
Handmade in the Adirondacks. This unscented soap & shampoo bar contains activated charcoal to remove human scent from skin & hair for a more successful hunt.

Adirondack Pink Camo Unscented Soap & Shampoo Bar
1458 - 4oz
Unit price: $3.50
Case pack of 12: $42
Handmade in the Adirondacks. This unscented soap & shampoo bar contains activated charcoal to remove human scent from skin & hair fur a more successful hunt.

Adirondack Workman's Bro' Hand Soap
1459- 4oz
Unit price: $3.50
Case pack of 12: $42
Handmade in the Adirondacks with pumice. Our soap works as hard as you do to remove grease, grim and grit from your hands.



Adirondack Fisherman's Bro' Hand Soap
1460 - 4oz
Unit price: $3.50
Case pack of 12: $42
Handmade in the Adirondacks with anise and pumice, this soap helps remove fish and bait scent from your hands.

ADK Outdoor Bar Soap Display

#1461- Outdoor Bar Soap Display: $25.00
Size: 8"w x 8"h x 10"d

Our rustic Adirondack style birch display is handcrafted and will attract customer when filled with our selection of soaps designed for the outdoors man or woman.
Fill the display with ourline of Adirondack Soap for Men or Adirondack Pink Camo Soap for women.

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Everything Your Customers Need to Enjoy Nature

ADK Natural Repellent Bug Rub

#0551 - ADK Natural Repellent Bug Rub - 2oz
Unit Price: $7.00 • Case Pack of 12: $84.00

It works!
Our herbal formulation is a moisturizing blend of shea butter and, as those pesky bugs can attest, an effective essential oil blend that repels mosquitoes, black flies, and biting insects.
Enjoy the outdoors and keep those bugs at bay naturally!

ADK Natural Bug Bite Soother

#0550 - ADK Natural Bug Bite Soother - .33 oz
Unit Price: $3.50 • Case Pack of 12: $42.00

Forgot to wear your ADK Natural Bug Spray? No worries.

We have created a soothing blend of witch hazel, camphor, tea tree, and peppermint to calm the itch and irritation of chose pesky bug bites. Packaged in a convenient roll-on to keep on hand during your explorations of the great outdoors.

Great for children's tender skin!

ADK Natural Bug Spray

#1456 - ADK Natural Bug Spray - 4oz
Unit Price: $7.00 • Case Pack of 12: $84.00

Sandy was a hot and smelly wilderness guide using Old Woodsman when she longed for a natural bug deterrent that would compliment her feminine wiles.
That's how the wonderful smelling and very effective Adirondack Bug Spray was born ... just like that ... one day, while Sandy was resting and day dreaming on the side of the trail, her head on her backpack and her hands swatting away black flies and mosquitoes.

There had to be a better way ... and she found it. She is now gladly sharing it with you, one bottle at a time.
Enjoy a cooling mist with an effective essential oil blend that gets the job done!

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Outdoor Living Display

#0575 - Outdoor Living Display
Unit Price: $50.00
Size: 9"w x 14"h x 7"d

Our rustic Adirondack style handcrafted birch display features everything your customers will need to enjoy mother nature:
ADK Natural Bug Bite Soother, ADK Natural Bug Spray, ADK Warming Balm, and ADK Bug Rub.

ADK Rusticators Vanilla Balsam Lip Balm

#1448 - ADK Rusticators Rustic Lip Balm Display
Unit Price: $25.00
Size: 2.75"w x 4"h x 4"d

#1441- Vanilla Balsam Lip Balm
Unit Price: $1.50 • 24 Case Pack: $36.00

For all of life's ups & downs, bushwhacks, & extremes your lips will weather, all with the help of Rusticator's Lip Balm.

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NEW

Watch your Sales Bloom!

Lilac Soy Candle

#1200 - Lilac Soy Candle - 5 oz
Unit Price: $8.50 each
Case Pack of 6: $51.00

Lilac Room Spray

#1401 - Lilac Room Spray - 4oz
Unit Price: $12.00 each
Case Pack of 6: $72.00

Lilac Handmade Soap

#1118 - Lilac Soap - 4oz
Unit Price: $4.00 each
Case Pack of 6: $48.00

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Loon And Bear Soap Dish Gift Sets

#0521 - Loon Soap Dish with 4oz ADK Handmade Balsam Soap
#0576 - Black Bear Soap Dish with 4oz ADK Handmade Birch Soap
Unit Price: $28.00 • Case Pack of 4: $112.00

Give the gift that evokes the spirit of the Adirondacks! Our beloved loons and bears are iconic symbols of the Adirondack Landscape. Our porcelain soap dishes come filled with an aromatic 4oz bar of ADK Handmade Soap.

ADK Woodsy White Pine Pet Shampoo - 8 oz

#0902 Unit Price: $6.50 • Case Pack of 6: $39.00

Pet Shampoo for dogs!
Pampered pooches everywhere love our Woodsy White Pine Pampered Pet Shampoo.
Gentle, yet effective cleansing ingredients will leave your best friend's coat soft and naturally
fresh and clean!

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Handcrafted Rustic Tiered Display

#1419 · Tiered Display - $100.00
(Product not included)
Size: 15"w x l6"d x 20"h

Artisan crafted eye-catching rustic tiered display can be customized with products you've selected to purchase from us.
Custom designed by Steve Gillette exclusively for Adirondack Fragrance and Flavor Farm.

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Adirondack Sweetgrass Bundles

Case Pack of 12: $90.00
#1124 - ADK Sweetgrass Bundles

The scent from your Sweetgrass bundle will pleasantly scent a room, closet, drawer or car for many months.
Placing a bundle by your pillow will summon a calm and peaceful sleep. Create your own incense by weaving good wishes into into a Sweetgrass braid.
Carefully touching a flame to the smallest end will release your intentions to the wind in it's fragrant ancient smoke.

Please Note:
Only available during the month of July.
Pre-order to reserve your part of the harvest.

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2019 Wholesale Order Form

Fragrance Products	Code	Unit	Case	Quantity	Total
Milkweed Perfume 1oz 4/case	#1479	$25	$100		
Vanilla-Balsam Perfume 1oz 4/case	#1481	$25	$100		
Sweetgrass Perfume 1oz 4/case	#1480	$25	$100		
Lavender-Balsam Perfume 1oz 4/case	#1482	$25	$100		
ADK Men's Cologne 3.3oz 4/case	#1409	$27.50	$110		
Mountain Air Room Spray 4oz 6/case	#1403	$12	$72		
Sweetgrass Bundles 12/case	#1124	$7.50	$90		
Candles	**Code**	**Unit**	**Case**	**Quantity**	**Total**
24 Asst 5oz Candles Boxed w/Ribbon	#1601	$8.50	$204		
Balsam-Cedar Candle 5oz 6/case	#1433	$8.50	$51		
Lavender-Balsam Candle 5oz 6/case	#1443	$8.50	$51		
Sweetgrass Candle 5oz 6/case	#1432	$8.50	$51		
Balsam-Cedar Candle 16oz 6/case	#1444	$15	$90		
Lavender-Balsam Candle 16oz 6/case	#1445	$15	$90		
Sweetgrass Candle 16oz 6/case	#1446	$15	$90		
Trillium Candle 5oz 6/case	#1201	$8.50	$51		
Forget-Me-Not Candle 5oz 6/case	#1202	$8.50	$51		
Wild Rose Candle 5oz 6/case	#1203	$8.50	$51		
Fern & Moss Candle 5oz 6/case	#1204	$8.50	$51		
Milkweed Candle 5oz 6/case	#1205	$8.50	$51		
Lily of the Valley Candle 5oz	#1206	$8.50	$51		
Holiday Balsam-Fir 5oz 6/case	#1151	$8.50	$51		
Holiday Sugar Cookie 5oz 6/case	#1153	$8.50	$51		
Holiday Snowfall 5oz 6/case	#1150	$8.50	$51		
Holiday Winterberry 5oz 6/case	#1152	$8.50	$51		
Sugar Maple 5oz 6/case	#1558	$8.50	$51		
Holiday Balsam-Fir 16oz 6/case	#1155	$15	$90		
Holiday Sugar Cookie 16oz 6/case	#1157	$15	$90		
Holiday Snowfall 16oz 6/case	#1154	$15	$90		
Holiday Winterberry 16oz 6/case	#1156	$15	$90		
Sugar Maple 16oz 6/case	#1159	$15	$90		
Balsam-Fir Tree Candle 3.5oz 6/case	#1220	$7	$42		
Birch Tree Candle 3.5oz 6/case	#1221	$7	$42		
Cedar Tree Candle 3.5oz 6/case	#1222	$7	$42		
Maple Tree Candle 3.5oz 6/case	#1223	$7	$42		
White Pine Tree Candle 3.5oz 6/case	#1224	$7	$42		
Balsam-Fir Tree Candle 7oz 6/case	#1225	$9.50	$57		
Birch Tree Candle 7oz 6/case	#1226	$9.50	$57		
Cedar Tree Candle 7oz 6/case	#1227	$9.50	$57		
Maple Tree Candle 7oz 6/case	#1228	$9.50	$57		
White Pine Tree Candle 7oz 6/case	#1229	$9.50	$57		
Flavors	**Code**	**Unit**	**Case**	**Quantity**	**Total**
Dark Beer & Honey Mustard 6/case	#1428	$5	$30		
Horseradish Ruben Mustard 6/case	#1426	$5	$30		
Honey Garlic Mustard 6/case	#1427	$5	$30		
Lemon-Pepper Mustard 6/case	#1429	$5	$30		
Mountain Maple Mustard 6/case	#1462	$5	$30		
Chocolate Maple Drink 6/case	#1431	$9	$54		

Luxury Body Care	Code	Unit	Case	Quantity	Total
Body Wash Balsam Lav. 8oz 6/case	#1411	$9	$54		
Body Lotion Balsam Lav. 8oz 6/case	#1412	$9	$54		
Vintage Face & Hand 4oz 6/case	#1413	$9	$54		
Vintage Face & Hand 2.3oz 6/case	#1500	$9	$54		
2pk Organic Cotton Washcloth 6/case	#1417	$12.50	$75		
Balsam Cedar Powder 4oz 6/case	#1119	$10	$60		
Fern & Moss Shampoo 8oz 6/case	#1248	$9	$54		
Fern & Moss Conditioner 8oz 6/case	#1247	$9	$54		
Outdoor Living	**Code**	**Unit**	**Case**	**Quantity**	**Total**
ADK Warming Balm 6/case	#1414	$9	$54		
ADK Vanilla Balsam Lip Balm 12/case	#1441	$1.50	$36		
ADK Natural Bug Spray 12/case	#0535	$7	$84		
ADK Natural Bug Bite Soother 12/case	#0550	$3.50	$42		
ADK Bug Rub 12/case	#0551	$7	$84		
ADK Winter Air Repair 6/case	#1698	$10	$60		
ADK Winter Lip Protector 12/case	#1695	$3.50	$42		
ADK Winter Muscle Balm 6/case	#1696	$9	$54		
ADK Winter Bee & Bear Balm 6/case	#1697	7.50	$45		
4oz Hunter's Bro' 12/case	#1457	$3.50	$42		
4oz Pink Camo 12/case	#1458	$3.50	$42		
4oz Workman's Bro' 12/case	#1459	$3.50	$42		
4oz Fisherman's Bro' 12/case	#1460	$3.50	$42		
Loon Soap Dish Set 4/case	#0521	$28	$112		
Bear Soap Dish Set 4/case	#0576	$28	$112		
Pampered Pet Shampoo 6/case	#0902	$6.50	$39		
Lilac Products	**Code**	**Unit**	**Case**	**Quantity**	**Total**
Lilac Room Spray 4oz 6/case	#1401	$12	$72		
Lilac Candle 5oz 6/case	#1200	$8.50	$51		
4oz Lilac Soap	#1118	$4	$48		
Rustic Displays	**Code**	**Unit**	**Case**	**Quantity**	**Total**
Variety Display 18 W x 7 H x 10 D +75 bags	#1447	$75			
Rustic Bulk Soap Display 60 W x 15 H x 16 1/2 D	#1478	$225			
Rustic Bulk Soap Prepack Includes 24 soap bricks, signs, bags & 2 Free soap bricks	#1476	$420			
Rustic Cabinet Bar Soap Display 2 cases of 4oz soap (unpackaged) 12 Varieties 100 Free bags & Free Signs 2 Free case packs of soap *(partial offset)*	#1126	$1258			
ADK Men's Soap Bar Display	#1461	$25			
Shelf Display 18 W x 14 H x 7 D	#1418	$100			
Tiered Display 15 W x 15 H x 20 D	#1419	$100			
Lip Balm Display 2.75 W x 4 H x 4 D	#1448	$25			
ADK Outdoor Living Display 9 W x 14 H x 7 D	#0575	$50			
Bags with logo - 100 bags	#1602	$10			

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4oz Handmade Soaps Labeled -12/case	Code	Unit	Case	Quantity	Total
4oz Balsam Soap	#1415	$4	$48		
4oz Lavender-Balsam Soap	#1449	$4	$48		
4oz Birch Soap	#1434	$4	$48		
4oz Cedar Soap	#1435	$4	$48		
4oz Cranberry Soap	#1111	$4	$48		
4oz Goatsmilk Soap	#1112	$4	$48		
4oz Chaga Soap	#1113	$4	$48		
4oz Marigold Soap	#1451	$4	$48		
4oz Mud & Roses Soap	#1436	$4	$48		
4oz Oatmeal Soap	#1114	$4	$48		
4oz Orange-Chai Soap	#1115	$4	$48		
4oz Patchouli Soap	#1117	$4	$48		
4oz Bar Soap Unlabeled 12/case pack	Code	Unit	Case	Quantity	Total
4oz Balsam Soap	#1127	$3.50	$42		
4oz Lavender-Balsam Soap	#1128	$3.50	$42		
4oz Birch Soap	#1129	$3.50	$42		
4oz Cedar Soap	#1130	$3.50	$42		
4oz Cranberry Soap	#1131	$3.50	$42		
4oz Goatsmilk Soap	#1132	$3.50	$42		
4oz Chaga Soap	#1133	$3.50	$42		
4oz Marigold Soap	#1134	$3.50	$42		
4oz Mud & Roses Soap	#1135	$3.50	$42		
4oz Oatmeal Soap	#1136	$3.50	$42		
4oz Orange-Chai Soap	#1137	$3.50	$42		
4oz Patchouli Soap	#1138	$3.50	$42		

1oz Bar Soap 24/case pack	Code	Unit	Case	Quantity	Total
1oz Lavender-Balsam Soap	#1450	$1.50	$36		
1oz Marigold Soap	#1452	$1.50	$36		
1oz Mud & Roses Soap	#1439	$1.50	$36		
1oz Balsam Soap	#1416	$1.50	$36		
1oz Birch Soap	#1437	$1.50	$36		
1oz Cedar Soap	#1438	$1.50	$36		
24oz Bulk Soap Bricks 2" x 3" x 7"	Code	Unit	Case	Quantity	Total
24oz Balsam Fir Soap	#1469	$17.50			
24oz Lavender-Balsam Soap	#1473	$17.50			
24oz Birch Soap	#1470	$17.50			
24oz Cedar Soap	#1471	$17.50			
24oz Chaga Soap	#1466	$17.50			
24oz Cranberry Soap	#1463	$17.50			
24oz Goatsmilk Soap	#1465	$17.50			
24oz Marigold Soap	#1474	$17.50			
24oz Mud & Roses Soap	#1472	$17.50			
24oz Oatmeal Soap	#1468	$17.50			
24oz Orange Chai	#1464	$17.50			
24oz Patchouli Soap	#1467	$17.50			

ORDER DATE: _____ SHIP DATE: _____

SHOW: _____ PO# _____

SHIP TO: _____

SHIPPING ADDRESS: _____

_____

CITY: _____ STATE: _____ ZIP: _____

PHONE: _____

FAX: _____

EMAIL: _____

BUYER'S NAME: _____

BILL TO: _____

MAILING ADDRESS: _____

_____

CITY: _____ STATE: _____ ZIP: _____

PHONE: _____

FAX: _____

RESALE #: _____

PAYMENT: ☐ New Customer ☐ Reorder

☐ COD ☐ CHECK# _____ ☐ NET 30

☐ VISA ☐ M/C ☐ DISC ☐ AMEX

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BILLING ADDRESS OF CARD: _____

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NOTE: Credit Card charged 3-5 days prior to shipping

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TOTAL: _____

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